# RECRUITMENT & RETENTION COORDINATOR CERTIFICATION COURSE

### **CHOOSE YOUR COURSE**

June 26-27: 8am – 5pm Orange County, VA

October 16-17: 8am – 5pm Botetourt County, VA

### **HONE YOUR SKILLS IN:**

- The "membership lifecycle"
- "Selling" your department
- Working with your leaders
- Interacting with the public
- Marketing for recruitment

Come away with a plan, specific to your department, to bring in and retain quality members.

### **REGISTER!**

Email Spencer Cheatham to register <a href="mailto:SCheatham@IAFC.org">SCheatham@IAFC.org</a>

\*COVID-19 compliance: Governor and local orders will be enforced.

### EACH CLASS LIMITED TO 24 STUDENTS

## FREE!

Sponsored by the VFCA SAFER Grant

With up to \$200 travel reimbursement

### PRE-COURSE

Pre-registration and 6hours of pre-work is required

# **QUESTIONS**

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